

Summary

China Yuchai International Limited ("CYI") is a Bermuda holding company with a controlling interest in its main subsidiary, Guangxi Yuchai Machinery Company Limited ("GYMCL"). GYMCL engages in the manufacture, assembly, and sale of a wide variety of light-, medium- and heavy-duty engines for trucks, buses, passenger vehicles, construction equipment, marine and agriculture applications in China. GYMCL also produces engines for diesel power generators. The engines produced by GYMCL range from diesel to natural gas and hybrid engines. Engine sales were 320,424 units in 2016, and 293,487 units in the nine months ended September 30, 2017.

Core Competence

- Its R&D centers located in Nanning & Yulin, with more than 700 engineers, play a key role in ensuring the Company stays at the forefront of technological advances;
- A portfolio of HD, MD, and LD engines for on-/off-road applications complemented with natural gas and hybrid engines;
- Over 2,700 service stations and 33 sales centers nationwide provide customers with quick response;
- Total annual capacity of new foundries reached 1 million blocks/heads, making it one of the largest foundry and engine casting facilities in China. Total engine capacity exceeds 500,000 engines.

Investment Highlights

- A leading engine manufacturer in China, the largest auto market globally;
- Highly regarded brand with proven record of strong sales and earnings;
- Engine sales in the third quarter of 2017 increased 25.5% to 82,839 units from 66,013 units in the third quarter of 2016. Third quarter 2017 net revenue was RMB 3.8 billion (US\$570.9 million), compared with RMB 2.9 billion in the same period in 2016, an increase of 31.3%;
- Third quarter 2017 EPS was RMB 4.06 (US\$0.61); Nine month 2017 EPS was RMB 13.40 (US\$2.02);
- 2016 annual sales were RMB 13.7 billion (US\$ 2.0 billion) with EPS of RMB 12.89 (US\$1.87).

R&D Leadership

Developed Engine Technology

- Self-developed National IV, V and VI compliant diesel engines;
- Self-developed off-road China Tier 3 and IMO Tier 3-compliant engines;
- Complete gas engine platform for commercial vehicle ("CV") applications;
- Self-developed V configuration engine 12VC and 16VC were launched for marine and power generation applications;
- Plug-in hybrid engine launched for public bus market; first hybrid gas plug-in system for trucks in China.

Strategic Joint Ventures

Strategic JVs help to access new technologies and penetrate new markets.

- Y & C Engine:** Production of heavy-duty YC6K diesel and natural gas engines for on- and off-road applications.
- YC Europe Co., Ltd.** Exclusively sell GYMCL's engines, parts and services in off-road (except marine) markets in Europe.
- MTU Yuchai Power Company Limited:** To produce T-3-compliant MTU 4000 series diesel engines for China's off-road markets in 2018.

Recent Awards

- YC6MK engine won the First Prize of Guangxi Science and Technology Improvement Award;
- GYMCL won The China Patent Excellence Award for Outstanding Patented Invention from China's State Intellectual Property Office;
- YC6MK engine won the "The Most Reliable Commercial Vehicle Engine Award" at the Sixth Reliable Commercial Vehicle Engine Competition in 2017;
- YC4A series and YC6J series products won the Gold Award, Product of the Year, 2017 and the Market Performance Award, 2017, respectively;
- GYMCL was awarded the prestigious "China's Export Quality and Safety Demonstration Enterprise" title.

Green Technology

GYMCL's YC6L engine, a Nat VI-compliant diesel engine won the order for Public Transit Fleet in Beijing.

National VI Emission Standards (Equivalent to Euro 6)

Full suite of Tier 3 off-road engines are available for industrial and agricultural segments prior to implementation of Tier 3 emission standards.

Tier 3 Emission Standards

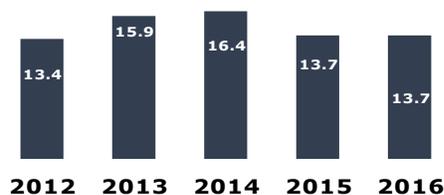
GYMCL's self-developed hybrid powertrains including diesel- & gas-electric plug-in hybrid systems for both truck and bus market.

Hybrid Diesel Power Train

Sales of over 20,300 gas engines in the first 9 months of 2017 for both truck and bus applications.

Natural Gas (CNG, LNG) and LPG engines

Annual Revenues (RMB Billion)



Annual Diluted EPS (RMB/Share)



Main Markets

- Automotive
 - Trucks
 - Buses
- Agricultural Machinery
- Marine
- Off-road Construction and Mining Equipment
- Power Generators

Dividends (US\$, per share)

- 2012 - \$0.50
 - \$0.40 (special)
- 2013 - \$0.40
 - \$0.40 (special)
 - \$0.10 (interim)
- 2014 - \$1.20*
- 2015 - \$1.10*
- 2016 - \$0.85*
- 2017 - \$0.90*

*cash or new shares at shareholders' election

Auditors

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Heavy Duty YC6K Engine



Natural Gas YC6J Engine



Financial Highlights: Third Quarter Ended September 30th

(RMB in Million. except EPS, IFRS)	2016	2017	(US\$ Million) 2017
Revenue	2,885.8	3,788.8	570.9
Gross Profit	630.7	761.2	114.7
Gross Margin	21.9%	20.1%	20.1%
Net Profit Attributable to Equity Holders of the Parent	76.8	165.6	25.0
EPS	1.89	4.06	0.61
	12/31/2016 *	9/30/2017	9/30/2017
Cash and Bank Balances	4,053.0	4,426.5	667.0
Equity Attributable To Equity Holders of the Parent	7,683.8	7,952.6	1,198.2

*audited

Outlook for 2017

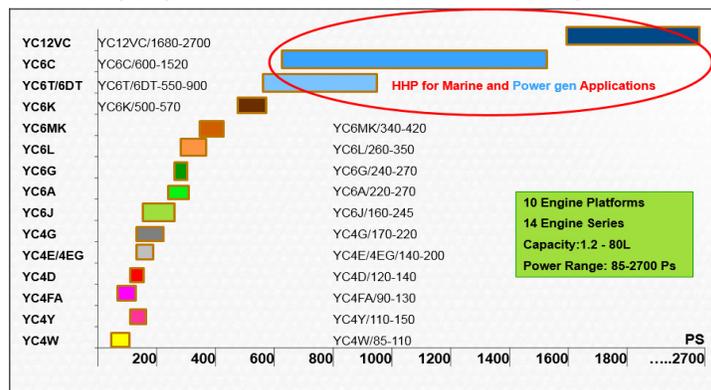
- Chinese economy expected to grow approximately 6.8% year-over-year in 2017;
- Continued economic reforms will transition the economy towards more domestic consumption;
- New Government infrastructure projects have improved CV demand;
- Reduction of electric vehicle ("EV") incentives in 2017.

Engine industry

- Truck market growth remained solid in 3Q 2017. The strong growth was due to the enforcement of China's anti-overloading policy (although the effect of such enforcement is diminishing) and the demand for logistics and freight services;
- Diesel and gas bus market sales are expected to remain soft in 2017;
- Engine demand for agriculture machinery increased, and our market share in agriculture machinery has improved;
- Engine demand for the construction and power generation markets has improved.

Growth Strategies to Maximize Shareholder Value

- Expand heavy- and light-duty product lines, including natural gas engines, into construction, marine, and power generation markets;
- Introduce new HHP and hybrid products to reach new markets and support future profitable growth;
- Continue to be the engine leader in meeting current and future emission standards;
- Cultivate strategic alliances and develop more JV products, grow international business;
- Implement efficiency improvements and cost reductions through lean manufacturing.



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